**SCREENING QUESTIONS AND REQUIRED PROJECT INFORMATION:**

**SECTION 1 – SCREENING QUESTIONS:**

The Mongolian Government is inviting domestic Mongolian companies and investors in the agribusiness sector to submit project proposals for co-investment with foreign private-sector investors. A limited number of these projects will be selected and showcased as part of the “Export Mongolia 2020” event scheduled for 19-20 November 2020.

Only those that are seeking **long-term partnerships with foreign companies** (i.e. not just loans) should proceed with reviewing the following questions and – if they can answer the majority of these questions - proceed with the second section of this document, by providing additional project information in the form.

1. In your own words, briefly describe your project: what types(s) of activities will it undertake and in which agribusiness subsector(s)?

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2. Again in your own words, briefly describe what you are looking for in a foreign investor and potential joint venture partner for your project.

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3. Which of the following benefits do you expect / hope to gain from partnering with a foreign investor? Select only those that apply to your case:

* Long-term capital injection, where the foreign partner will have at least a minority stake in the business
* Mid and short term investment
* Technology transfer
* Know-how / knowledge transfer
* New or improved management techniques
* Access to new markets

4. Does your planned project already have one or more identified locations in Mongolia? If so, where?

5. Are key infrastructure amenities (road/other transport, plus utilities) already available? If not, are they scheduled, and if so for when?

6. Do you have at least an initial project budget in place?

7. Have you developed a profit and loss (P&L) simulation or forecast for the project? If so, and you wish to proceed, a table with this information is requested in section 2 of this document.

8. Do you have experience in the subsector(s) and activities foreseen in this project? If so, please briefly outline this experience here

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9. Do you have any existing operations in this line of business, or a related line of business? If so, give some brief details on these operations (size of operations, customer base, recent business performance – turnover, profit etc.)

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10. Have you had any experience of doing business internationally to date (for example, through exporting, or other area)? If so, please give brief details (e.g. products/services provided, export volumes etc.)

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**SECTION 2 – PROJECT INFORMATION FORM:**

1. Brief project title (in one sentence):

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2. Provide a brief promotional description of the project (150 words max.) This can be based on your answer to question 1 in the previous section.

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3. Provide brief details on the Mongolian company (or companies) to be involved in this project:

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| Company name(s):  Contact details (ideally including website(s)):  Brief description(s) of the domestic company / companies: |

3. Provide the following details:

* Planned location(s) in Mongolia \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
* Total envisaged investment value \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
* Current status: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

4. Planned project timeline and phases:

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5. Anticipated outcomes of the project:

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6. Profit and loss (P&L) forecast, if available – please add relevant information in table format:

7. Please also provide/attach any relevant imagery for the planned project (site photos, virtual mock-ups of the future site(s) etc.)

*Please note: submitting a project proposal does not guarantee that it will be profiled during the “Export Mongolia 2020” event. Only those that demonstrate viable opportunities and where potential partnerships with foreign companies can add tangible, sustainable value and benefits will be profiled.*